

## Case Study:

# Central Government consulting team deployment

## The Client: A central Government department



### THE CHALLENGE

Our client required a large and dynamic team of consultants to deliver an implementation programme of Security Cleared consultants.

The programme demanded rapid mobilisation of very niche consulting resources with specialist skills and pre-existing Security Cleared status.

It required us to work alongside a panel of "Big 4" consulting businesses.



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## THE APPROACH

- Following a detailed procurement exercise, we completed an RFP and were appointed to the panel of consulting businesses delivering the programme.
- We partnered with the clients to identify the key skills required by consultants to steer our bespoke assessment process
- We initiated programme specific research and provided real time pricing data from the consulting market and built accurate rate cards for the programme of multi-disciplined resources.
- On behalf of the client, we managed the onboarding process after the candidates had been security cleared and created a starter pack.
- We owned all communications to successful consultants, ensuring they were fully prepared for the contract, alongside a full consultant care programme.
- We provided monthly KPI reporting against statement of work deliverables and conducted frequent progress meetings with the Programme Director.



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## THE RESULT

- We delivered a dedicated programme team of 14 with the required security clearance in 3 weeks, that were able to successfully execute the programme requirements.
- We provided high levels of service and monthly reporting against key deliverables.
- We achieved 86% retention rates of consultants on the programme.

### At a glance

- 100% successful consultant compliance
- 86% consultant retention rate
- 75% consultant assessment to talent pool deployment
- 54 consultants added to the talent pool
- 14 consultants deployed in 3 weeks

